

## **Developing People • Giving Back**





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From the moment you meet Dan Shea, COO of Shea Electric and Communications, you can feel the passion he has for his work and his sincere desire to help his employees become the best they can be. In business since 2006, Dan and his wife Patty, believe in old-fashioned values of faith, character and knowledge, and purposefully work to make Shea Electric a place for both personal and professional development for their employees. With access to speakers and training as well as quarterly reviews for feedback about themselves and the business, employees know Dan and Patty care about them as people as well as employees. Dan understands instinctively that if he works on the business, including helping develop his employees, and becomes a solution-oriented partner with his customers, results will follow.



And the results have indeed followed. Shea Electric and Communications has experienced 10 to 30 percent growth every year and has earned a loyal base of customers. Dan understands that not everyone is a good fit for his business.

We want people to understand we always give a good/better/best solution and it's their decision, because it's their business. We sit down on the front end and spell it all out so they know what they're getting. They may be paying more, but they get value because we anticipate the bigger picture beyond their immediate project. 99

~ Dan Shea

Shea Electric and Communications is a true full-service commercial, industrial and institutional contractor serving Winnebago County and surrounding counties catering to diverse industries including, education, healthcare/hospitals/nursing homes, retail/office buildings, financial institutions, government/municipalities, and energy/environmental.

The company specializes in low-voltage electrical contracting and service work such as lighting, audio/visual, voice/data/fiber optic, intrusion prevention, life safety, access control, cameras/CCTV and secured wire partitions. The combination of diverse services offered by Shea Electric and Communications makes them unique and provides the customer with a single source for electrical, data and safety needs.

Community Service is an important part of Shea Electric's business, and they are honored to support local businesses, educational institutions and non-profits. Some of those include the Communities Program of Oshkosh North High School, Youth Co-op Program, Boys and Girls Club, Day by Day Warming Shelter, Christine Ann Center, all in Oshkosh. In the Fond du Lac area, the company supports Youth Baseball and Youth Soccer as well as the Hospice Hope and others.

Shea Electric's pay-it-forward philosophy has earned them recognition and several local and industry awards including:

- 2015 Oshkosh Chamber of Commerce Stephen Mosling Commitment to Education Award
- 2015 TEC Wisconsin Inspirational Leadership Rising Star Award
- 2016 Oshkosh Chamber of Commerce Small Business of the Year Award
- 2016 National Electrical Contractor's Association Safety Excellence Award
- 2016 National Electrical Contractor's Association Zero Injuries Award

As Shea Electric and Communications continues to grow, Dan and Patty Shea welcome the opportunity to support their communities and further develop their people.