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A Publication of the Oshkosh Chamber of Commerce



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Samantha Sanchez, editor; I certify that all information furnished on this form is true and complete.

BUSINESS



OSHKOSH CHAMBER OF COMMERCE
ADVOCACY COMMUNITY DEVELOPMENT LEADERSHIP

after hours

January 26: **Business Expo: Oshkosh Convention Center**

2 N Main St, Oshkosh



February 23:

Oshkosh Works

240 Algoma Blvd, Oshkosh



March 16:

Fox Valley Technical College: Culinary Arts

150 N Campbell Rd, Oshkosh



5:00 - 7:00 p.m. - \$6/member, \$20/non-member

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Cover photo: Jeff Noren, Shea Electric Foreman, studies plans on a monitor system designed by Dan Shea which eliminates the need for printed drawings on a construction site and affords spontaneous updated information and coordination from field to office.

Please pass along or recycle this magazine



The Oshkosh Chamber of Commerce is a 5-star accredited chamber and proud member of the New North working to serve business and the community.



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Follow the Oshkosh Chamber...



Chairman's Message

Bring on the New Year!



The Oshkosh Chamber of Commerce is looking forward to 2017. We already have several exciting and educational events scheduled for the first quarter. These events will provide opportunities for our members to learn and connect with colleagues and associates. But before we look too far ahead, I would like to recap how we ended 2016.

In November, the Oshkosh Chamber of Commerce hosted its 109th Annual Meeting and Recognition Program. This event was very well attended as we had the honor of recognizing several outstanding individuals and businesses. It was impressive to hear about our award recipients and the time, energy, and resources that they devote into making Oshkosh such a great city. Please take the time to learn more about these individuals and businesses on page 10.

Every year, we acknowledge one business as our Small Business of the Year. The Oshkosh Chamber of Commerce understands the importance of small businesses in our community and across the nation. Nationally, small businesses provide 55% of all jobs. Oshkosh is no exception to this. During our Annual Meeting, we had the privilege of recognizing Shea Electric and Communications, LLC with our Small Business of the Year Award for 2016. Please take the time to read more about Shea Electric in the following pages.

Also in November, Amplify Oshkosh hosted its annual InnovateIT Conference at the UW Oshkosh Alumni Welcome Center. This year's keynote speaker was John McElligott. Known professionally as a Vision Caster and Technical Futurist, McElligott believes in the power of community networking through communication and technology. Attendees were rewarded with thought provoking ideas and an outstanding program.

Of course, the holiday season would not be the same without the Chamber's Annual Holiday Parade. November's parade was truly magical as downtown Oshkosh was transformed into Whoville. As expected, Santa was the star of the evening. However, Mother Nature also did her part as parade goers enjoyed beautiful weather.

Coming up, we have two of our biggest events of the year. On January 26th, the Oshkosh Chamber of Commerce Business Expo sponsored by Rhyme, will be held in the Oshkosh Convention Center. This event is always well attended with education seminars and great networking opportunities. On February 7th, the Chamber will host its Economic Outlook Breakfast sponsored by Ganther Construction and Architecture. Once again, Brian Beaulieu, CEO of ITR Economics, will provide his economic outlook for the future. With a new presidential administration in Washington, this is a "can't miss" event for all business owners and investors.

For more than 100 years, the Oshkosh Chamber of Commerce has been advocating and helping the business community of Oshkosh. The Oshkosh Chamber of Commerce is your source for information and resources. We want you to succeed and thrive. We are your business partner.

A handwritten signature in black ink, appearing to read "Scott Sitter", written over a light-colored, slightly textured background.

Scott Sitter
2016-2017 Oshkosh Chamber Chairman of the Board
and President & CEO of Choice Bank

BRINGING LIGHT TO BUSINESS

Shea Electric & Communications, LLC is not your typical electrical contractor or small business. Shea Electric focuses on people first, educating their customers, and giving back to the community. They have seen 450%+ growth since the company's inception in 2006. This is what has made them the recipient of the Oshkosh Chamber of Commerce 2016 Small Business of the Year Award.

Like many small businesses, Shea Electric & Communication, LLC, started in the basement of their home. It began in 2006 at the start of the great recession. Since its inception the company has significantly changed. They have grown from their original basement office to a 2500 square foot office on South Washburn Street in Oshkosh. They have currently maximized their current footprint and have plans to expand by adding another 1000 square feet in the 4th quarter of 2017. Even with their rapid growth, the company continues to stay true to their structure and beliefs.

Dan Shea, Co-Founder of Shea Electric & Communications, has been an electrician for over 30 years. Dan began an apprenticeship right out of high school and fell in love with his work. He has dedicated his time to learning the trade. With no formal training in business, Shea found a mentor and joined a couple networking groups, including TEC Midwest, to learn the business side of the electrical contracting industry. Shea explained, it was the best approach to realizing, "you don't know what you don't know." He was able to expand his knowledge and helped grow his company even more. This process helped reposition the business to better suit the needs of

his customers and give them the best value. He held onto his foundation of faith, character and knowledge for his customers but shifted approach to a solution-oriented partner to his customers. He believed this change would bring results and it did. Shea has been able to create employee longevity and morale within the workplace, as well as sales. With Shea Electric and Communications continuous growth, it is safe to say that Shea's path is working. Their focus shifted to become a relationship based contractor. Shea explained, "We spend as much time as needed educating our customers on best practices, return-on-investment, decreasing the operating expenses, value and much, much more."

Shea Electric and Communication has great customer loyalty. Shea explained that their offer to a customer may not always be the least expensive option but they will provide the best quality service and value to each customer. They focus on not just the project at hand, but the bigger picture because they are asking all the right questions up front to drive the best value in the long run for their customers.

A Different Approach to Electrical Contracting

Shea Electric and Communications, LLC is a true full-service contractor that works throughout the Fox Valley and beyond. They cater to unique industries including industrial and manufacturing, education, healthcare such as hospitals and nursing homes, retail and office buildings, food processing and service, and many more. They do electric work including service and specialize in low voltage services. Some of these low voltage services include: voice/data cabling, fiber optics, access control, cameras, paging, fire alarms and nurse call. The diversity keeps the business growing and Shea Electric specializes in low-voltage contract work because it allows them to offer unique services to their customers, while as Shea stated, they focus on value first.

Shea Electric and Communications is dedicated to growing their knowledge in the industry. Education and safety are key components to being in the business. All products are tested prior to being considered for use for a customer. Shea understands that most of the time there is a problem at hand for his customers and they are coming to Shea Electric to be a solution. Sometimes that means bringing on a new product or service. Shea Electric and Communications is dedicated to growing their abilities and services for their customers' needs.

In the People Business

Shea prides himself on building the business with a "pay it forward" culture. When Shea is asked what he does, his response is, "we are in the people development business, we just happen to be an electrical contractor. We build accountable teams that have a shared destiny." The focus of the business is sharing a common cause, purpose and belief.

Shea continues to acknowledge a talent shortage in the skill-trade industry and this is why Shea Electric is involved with Wisconsin's Youth Apprenticeship program. This program allows a student to join the Shea Electric team and get hands on experience in the field. This program gives students the ability to see the industry first hand and give them a better knowledge of careers in the trades.

Community Engagement

Community service has become part of Shea Electric's "why" business style and "pay it forward" culture. Shea is honored to support local businesses, organizations, and non-profits. They donate a portion of the profits back into each of the communities they do work in. Some of these organizations include: Boys & Girls Club, Day by Day Warming Shelter, Christine Ann Center, Oshkosh and Fond du Lac Youth Basketball and Youth Soccer and Fond du Lac's Hospice Hope, just to name a few. To Shea the most important element of community partnerships is "giving back when it matters most."

"WE ARE IN THE PEOPLE DEVELOPMENT BUSINESS, WE JUST HAPPEN TO BE AN ELECTRICAL CONTRACTOR."

DAN SHEA
CO-OWNER

JAY MANUFACTURING





Photo Above taken by Weston Imaging:
Shea Electric's Roger Martel and Shane Wall work in a telecom closet (IDF)

In addition to the business giving back to communities, Shea encourages his employees to do so as well. Shea Electric pays each member of its company for eight hours a year to donate to their favorite charity. Besides allowing them time off to give back, Shea Electric employees have engaged in both Leadership Oshkosh and Leadership Fond du Lac programs. These programs allow participants to learn the history of their city, engage with other leaders in the community, and builds connection to the place they work and/or live. They have had five graduates between the two programs.

As Shea Electric and Communication continues to focus on people first, they are bound to see continuous growth. While they have experience in

the electrical contracting industry, they continue to educate themselves and their team to learn best practices and new techniques. They continue to focus on the customer first and the importance of giving them the best value possible. These factors and their desire to give back to their community, is what makes their business succeed. By investing into their people, their customers, and their community, Shea Electric and

Communications, LLC shows a prime example of what a small business of today is.



**The Oshkosh Chamber of Commerce
is pleased to name
Shea Electric and Communications, LLC
the 2016 Small Business of the Year.**

2017 Economic Outlook Breakfast



sponsors

11th Annual breakfast, February 9

To speak on the current and upcoming economy, we welcome back economist Brian Beaulieu to the 2017 Economic Outlook Breakfast sponsored by Ganther Construction/Architecture, Inc. Brian Beaulieu is an economist with ITR Economics since 1982 and it's CEO since 1987. He is also Chief Economist for Vistage International and TEC, global organizations comprised of over 13,000 CEO's.

At ITR, Brian has been engaged in applied research regarding business cycle trend analysis and the utilization of that research at a practical business level. For the past 25 years, he has been giving workshops and seminars across the US and Canada to thousands of business owners and executives. Prior to joining the ITR Economics, Brian was an economist for the US Department of Labor where he worked on the health care component of the Consumer Price Index. Brian is co-author of the book, Make Your Move.



ITR Economics has been offering clients an edge in the marketplace for more than 60 years—they offer an informed, meticulously researched look at the future, with a 94.7% forecast accuracy rate/plus specific, actionable strategies for capitalizing on cyclical opportunities and dodging economic danger.

Mark your calendars for the breakfast on Tuesday, February 9 at the Oshkosh Convention Center. Registration begins at 7:15 a.m. with breakfast and the presentation to follow.

The cost is \$40 per person for Chamber Members, \$50 for non-members, or \$280 for a corporate table of eight for Chamber members, \$350 for non-members. Reservations are required

by January 31. Please visit our website, www.oshkoshchamber.com, to register, or contact Samantha Sanchez (920)303-2265, ext. 16, or samantha@oshkoshchamber.com.

Meet Your Ambassador



How long have you been an Ambassador?

I have been an Ambassador on and off for many years. Most recently I joined the group again about a year ago.

Why did you choose to become an Ambassador?

I chose to become an ambassador because I like to be involved in the community. I enjoy being on the cutting edge of knowing the latest and the greatest things that are happening in Oshkosh, and to be part of welcoming new businesses to Oshkosh! There are so many great things happening in Oshkosh, that I want to work to get the word out to others

What do you enjoy about being an Ambassador?

I enjoy meeting new people and spending time with old friends that I have come to know through the Chamber. There are so many great events that are sponsored by the Chamber, and there are many ways to take advantage of the support and opportunities that are provided to each of the businesses in our community. It is awesome to know that you are working with businesses to try and get them connected to the people in Oshkosh.

What is one interesting fact about you that most people do not know?

I always wanted to be a Stand Up Comedian...but when I realized that I was not funny enough...I decided I better move on to something else. I decided to be a Golf Pro... apparently I was a little delusional as a child...but I am happy to be on my chosen career path now!

Nicole Peterson

Oshkosh Area School District

The Leaders Making a Difference in Oshkosh

Each year the Oshkosh Chamber honors several individuals who have had an impact on the Chamber and the community at the Annual Meeting and Recognition Program. The winners below are helping make Oshkosh a better place to work, live and play.



Alberta Kimball Community Service Award – **ROTARY CLUBS OF OSHKOSH**

The Rotary Clubs of Oshkosh have come together to truly go above and beyond devoting time and efforts to community service in Oshkosh. The Rotary Clubs of Oshkosh consisting of three service clubs: The Oshkosh Rotary Club, Southwest Rotary Club, and the Rotary EClub of Northeast Wisconsin, are committed to enhancing their community and its needs. They live up to the Rotary's motto of "Service Above Self." The Clubs successfully held the first annual Wisconsin's Best Rib Fest over Labor Day weekend. This first-time event welcomed more than 11,000 visitors to Menominee Park and raised a net-proceeds of \$20,000 that was presented to the Oshkosh Area Community Foundation to kick off the campaign to rebuild Little Oshkosh playground. Because of these efforts and future efforts, we are excited to honor the Rotary Clubs of Oshkosh with the Alberta Kimball Community Service Award.



Horizon Award – **WOSH RADIO**

For its entire history WOSH has served as both a source of information and a voice for the Oshkosh community. Whether it is with breaking news coverage, tracking severe weather that threatens the area, providing play-by-play of high school sports or holding question and answer sessions with local officials and politicians, WOSH is where people can find out the latest on what is happening in their city. 2016 marked the 75th anniversary of WOSH. They are making a renewed effort to connect with the business community that has supported them for so long. WOSH will continue to be a source of information and insight into what is going on in Oshkosh for another 75 years. They look forward to building upon relationships with existing groups and working with new groups that come to our city. We are honored to give WOSH the 2016 Horizon Award.



Lynne Webster Leadership Award – **TOM BELTER**

Tom Belter, a 1993 Leadership Oshkosh graduate, has shown his leadership in the community making him this year's recipient. Tom has held several leadership roles across all facets of Oshkosh. He has served on many boards and commissions for organizations such as: Oshkosh 4 Education, Oshkosh Family Board of Directors, Board chairman of Oshkosh YMCA, and former Chairman of the Oshkosh Chamber of Commerce. Tom has also held former board positions on GOEDC and Chamco and is the current committee chair of the Oshkosh Chamber Economic Development Committee and Vice Chairman of the City of Oshkosh Redevelopment Authority. Tom has always taken a progressive approach to each role he has played. He asks questions, offers ideas, engages the rest of the Board and challenges conclusions. Besides his volunteering roles, Tom has served in several professional leadership roles over the past 20 years. He started his career as a commercial loan officer and has worked his way up the ranks. He was the former President of First Wisconsin National Bank and has held numerous Vice President and Senior Vice President roles in commercial banking. He is currently the Senior Vice President of Commercial Loans with National Exchange Bank & Trust. For Tom's great leadership and continued support of the Oshkosh community, we are proud to honor Tom Belter with the 2016 Lynne Webster Leadership Award.



Stephen Mosling Commitment to Education – **OSHKOSH CORPORATION**

Oshkosh Corporation believes in the importance of supporting education and making a difference in the Oshkosh community. They believe in a Shared Purpose that what they do each and every day makes a difference in someone's life. They strive to achieve a People First culture. As a testament to their employee focus, Oshkosh Corporation was named as one of America's Best Large Employers 2016" list. The list is showcased in the April 19 issue of Forbes magazine. This list was determined by the results of an independent survey rated by 30,000 employees around the U.S. in 25 industry sectors. "We are proud to be named to the Best Employers 2016 list by Forbes Magazine," said Wilson R. Jones, Oshkosh Corporation president and chief executive officer. "At Oshkosh, our people truly are our most valuable assets." Nearly 100 years in business, Oshkosh Corporation is a leading designer, manufacturer and marketer of a broad range of specialty access equipment, commercial, fire & emergency and military vehicles and vehicle bodies. Oshkosh's products are valued worldwide in businesses where high quality, superior performance, rugged reliability and long-term value are paramount. We are proud to honor Oshkosh Corporation for their support of education in our community.

Outstanding Chamber Volunteer – **JAVAD AHMAD**



Javad Ahmad's dedication to volunteering exemplifies the commitment needed to improve an already prospering organization. Javad has been involved with the Oshkosh Chamber since 2013 with the inception of Amplify Oshkosh. As an Amplify Oshkosh founding committee member, Javad can be found giving his time and services to the community through the events, seeking out sponsorships, and addresses the concerns of the I.T. industry in the Oshkosh area. He volunteers because he feels fortunate in his life and has had the best possible resources available to him. He always had someone to coach him or give him advice. He feels like it is now his time to give back. He mentioned there is "no perfect time to get started." Volunteering allows one to look beyond themselves and truly work for the common good. There is no task too big or too small. Javad is a very hard worker and always willing to lend a helping hand for anyone that asks. Presenting him with the 2016 Chamber Volunteer Award is a wonderful way to say thank you to Javad for all he has done for the community, Amplify Oshkosh and the Oshkosh Chamber of Commerce.

Partners at Learning Award – **EVERGREEN RETIREMENT COMMUNITY AND PERRY TIPLER MIDDLE SCHOOL**



The Partners at Learning (PALs) program connects local businesses with Oshkosh schools and enhances the continual advancement in education of Oshkosh students. The PALs program pairs the needs and goals of the school system with the resources and talents of businesses so that both benefit. Evergreen Retirement Community and Perry Tipler Middle School have been working together to build relationships between children and adult volunteers and they encompass all that the program is about, and much more. Evergreen took part in the program to make a difference in the community and educate students in their industry and share the talent and knowledge their employees have with students that are growing and learning. We are pleased to honor both Evergreen Retirement Community and Perry Tipler Middle School with the 2016 Partners at Learning Award.

Ambassador of the Year – **DEVON HUDAK** Propel Young Professional – **DEVON HUDAK**



Devon is an outstanding and committed Ambassador of the Chamber, as well as, an active and supportive member of Propel Oshkosh. Devon continuously says "yes" to volunteer. It has always been important to her to give back to her community and makes it a priority to find time to get involved. She has been an Ambassador for the past two years and an active member of Propel for the past three years. Devon suggests for others to find something you are passionate about and dig in! Don't be afraid to ask for help, as people are always willing to give assistance. It is important as a young professional to be an active part of the community. She enjoys Propel because she gets to engage with others in similar stages of life and can be a great resource. She enjoys being an Ambassador because the group is dedicated to making Oshkosh great. It is a group of people all there for the same reason and everyone is truly dedicated to making a difference. It is a great way to meet people and become more engaged in the business community. When Devon is not running Propel Oshkosh as the Steering Committee Co-Chair, volunteering her time as a Chamber Ambassador, or working for ARC, you can find her giving her time to other organizations. She is the volunteer coordinator for Celebration of Lights, a member of the Board of Directors for Winnebago Home Builders Association, service coordinator for Mid-Morning Kiwanis and the Chairman of the ARC Gus Macker Basketball Tournament. We are truly honored to have the privilege of awarding Devon Hudak both the 2016 Propel Oshkosh Young Professional and Ambassador of the Year Awards. She is a great representation of service and dedication to the Oshkosh community.

Enterprise of the Year – **MERCY MEDICAL CENTER**



Mercy Medical Center has been serving the healthcare need of the greater Oshkosh community for 125 years making them this year's recipient of the Enterprise of the Year Award. Mercy Medical Center provides healthcare services including emergency/trauma care, surgical services, and medical specialties including cardiology, oncology, orthopedics, intensive care, neurosurgery and obstetrics. Mercy is also the home of the Kennedy Center for the Hip and Knee, a nationally-recognized program for hip replacement. Mercy provides compassionate, personalized care for all patients and is part of Ascension Wisconsin, a statewide healthcare system committed to providing vibrant Catholic healthcare services to all. Mercy Medical Center prides themselves on their associates and culture. They hold tight to their mission, values, and faith based history. They also enjoy giving back to the community. Many of their associates and leadership are involved in countless boards and civic organizations throughout Oshkosh. Mercy Medical Center is looking forward to the next 125 years of serving Oshkosh, and that is what makes us honored to give them the 2016 Enterprise of the Year Award.

Thank you to the following sponsors for making the 2016 Annual Meeting and Recognition Program, presented by Mercy Medical Center, a huge success.



Presenting Sponsor: Mercy Medical Center **Awards Sponsor:** Verve, A Credit Union **New Member Sponsor:** Bergstrom Automotive **Printing Sponsor:** Steinert Printing

Event Sponsors: 4imprint, AT&T, Aurora Medical Center, Choice Bank, Community First Credit Union, Cumulus Broadcasting - WOSH, Evergreen Retirement Community, First National Bank – Fox Valley, FirstWeber Group, Fox Valley Technical College, Horicon Bank, Lapham-Hickey Steel, Oracular, Oshkosh Corporation, Oshkosh Marine Supply, Perry Tipler Middle School, Schenck SC, Shea Electric & Communications LLC, Silver Star Brands, ThedaCare, UW Oshkosh Foundation, von Briesen & Roper, and Wisconsin Public Service



Far Left: Devon Hudak is awarded the Propel Young Professional of the Year and the Ambassador of the Year Awards.

Left: Evergreen Retirement Community and Perry Tipler Middle School are the recipients of the Partners at Education Award. Erin Sanders and Jay Jones accepted the awards.

Right: Senator Ron Johnson spoke for the conclusion of the event.



Middle: Tom Belter is the recipient of the Lynne Webster Leadership Award.



Far Right: Jonathan Krause represents WOSH as the winner of the Horizon Award.



Far left: Wayne Youngwirth, 2015-2016 Chairman of the Board for the Oshkosh Chamber, shares the highlights from the past year.

Left: On behalf of the Rotary Clubs of Oshkosh, Ryan Ames, Lori Renning, and Jeff Potts accepted the Alberta Kimball Community Service Award.

Right: Oshkosh Corporation was the recipient of the Stephen Mosling Commitment to Education Award. This award was presented to Wilson Jones.



Far Right: Javad Ahmad was awarded the Volunteer of the Year Award.



Far Left: Dan Shea of Shea Electric & Communications received the Small Business of the Year Award.

Left: Mercy Medical Center was the recipient of the Enterprise of the Year Award. Jeremy Normington accepted the award on behalf of Mercy Medical Center.

2016

Annual Report

Oshkosh Chamber of Commerce

Advocacy
Community Development
Leadership





MESSAGE FROM THE CHAIRMAN

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* Executive Committee
 ** Chamber Affiliate



As I reflect on the past year as Chairman of the Oshkosh Chamber of Commerce, I am reminded that Oshkosh is great community to live, work, and play. While we may have a small town feel with great personal connections, our business community is strong and world-renowned. We are blessed with an abundance of natural resources that have created the backbone of a strong economy, a talented workforce, and a culture of entrepreneurship. The Oshkosh Chamber of Commerce has made great strides in recent years to improve the business climate, as well as promote the community to attract people and new residents, as well as new employers. Our community is fortunate to have a group of dedicated business leaders committed to improving Oshkosh’s future.

“WHILE WE MAY HAVE A SMALL TOWN FEEL WITH GREAT PERSONAL CONNECTIONS, OUR BUSINESS COMMUNITY IS STRONG AND WORLD-RENOWNED.”

Much work yet remains. We find ourselves in an increasingly challenging global economy where competition is intensifying for talent and capital. Communities around the country are working strategically to reinvent themselves.

As Oshkosh’s voice of business, we believe now is the time to aggressively leverage our assets and capabilities and become further united in our pursuit of a more prosperous community. Our commitment to business development, business advocacy, skills training, and talent growth had been and will continue to be the tools of our success.

Working together, we can move Oshkosh into the next bright future. With your leadership and active participation, the Oshkosh area will be stronger and will flourish for generations to come. With this in mind, we are excited to share our most recent success that has help position Oshkosh for healthy business growth, talent development and retention, and enhanced community development efforts.

Wayne Youngwirth
 Youngwirth Associates, LLC
 2015-2016 Oshkosh Chamber Board of Directors Chairman



1 ECONOMIC DEVELOPMENT

We communicate, promote and implement economic development services to attract, develop and retain area business, and support entrepreneurs.

We collaborate with local, regional and statewide economic and workforce development partners to help grow our economic base.



2 EDUCATION & TALENT

We assist area business in retaining, recruiting and engaging a diverse and talented pool of employees.

We partner with area schools to improve the talent pipeline and initiate interest in career exploration.

We provide leadership education and programs to strengthen community leaders for today and tomorrow.

We engage and involve young professionals in the community as a means to retain this talent group in Oshkosh.



3 BUSINESS SERVICES

We help our members build connections by offering events and networking opportunities to get to know their fellow members.

We provide programs that aid and inform businesses on critical issues, and improve individual's expertise.

We develop and provide access to association programs that reduce the cost of doing business.



4 ADVOCACY

We advocate public policies and representatives that foster and sustain economic prosperity through a strong business climate for the community.



ECONOMIC DEVELOPMENT

OSHKOSH CHAMBER ECONOMIC DEVELOPMENT DEPARTMENT

OPPORTUNITY MANAGEMENT PORTFOLIO

- 118** Business Cases
- 64** Qualified Business Prospects
- 15** Project Wins
- 33** Site Tours Provided
- 312** New Jobs
- 622** Jobs Retained
- \$24.7** Million in Capital Investment

COMMUNITY VITALS

- 96.2%** Employed
- 547** More Oshkosh Residents Employed in 2016 than 2015
- 33,828** Oshkosh Residents Employed
- 38,833** People Employed by Oshkosh Businesses
- 250** New Incorporations

REVOLVING LOAN FUND & INCENTIVES

OAEDC RLF & Winnebago County Industrial Development Board RLF

- \$425,000 Loaned
- \$2.1 Million in Private Investment Leveraged
- Up to 80 New Jobs
- \$2.3 Million in Tax Credits Secured for Silver Star Brands & EMC Holdings

MARKETING & BUSINESS ATTRACTION

- Trade Shows Attended
 - National Site Selectors Guild
 - ICSC Global Real Estate Event (RECON)
 - Commercial Association of Realtors of Wisconsin (CARW)
- 30 New Contacts Developed
- 5 Site Tours

COMMUNITY WINS & EXPANSIONS

- 4imprint
- Arrowhead Conveyor
- Aviation Industrial Park
- Brinkley's Boutique
- Building Envelope Solutions
- Columbia Sportswear Outlet
- Dick's Sporting Goods
- Firehouse Subs
- Five Guys Burgers & Fries
- Fox Valley Hematology & Oncology
- Home Care Assistance
- Hu Hot Mongolian Grill
- Lakeside Plastics
- Land's End Training Center
- Marsh Family Eyecare
- Oshkosh Corporation begins production of JLTV Contract
- Oshkosh YMCA - Downtown
- PetSmart
- Ross Dress for Less
- Ruby Owl Tap Room
- Silver Star Brands
- Ulta Beauty
- Urgent Care Physicians
- Downtown Residential Development Under Construction or Planned
 - 202 Units
 - \$31 Million



At von Briesen, we've transformed the traditional law firm into a modern platform for legal innovation. In the Fox Valley, we combined our innovative technology and extensive resources with industry leading local expertise resulting in creative approaches that are generating game-changing advantages for our clients.

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- Courtney A. Hollander
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- Thomas W. Moniz
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- Steven R. Sorenson



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I-41 CORRIDOR MARKETING COLLABORATIVE

- Marketing partnership between Chambers and Economic Development Organizations from:
 - Oshkosh
 - Green Bay
 - Fond du Lac
 - Fox Cities
- 5 County Region
 - Winnebago
 - Brown
 - Calumet
 - Fond du Lac
 - Outagamie
- Population over **763,000**
- Joint Marketing and Promotion for Region
- Coordinated Site Selector Familiarization Tour - Oct. 2016
- Partnering with New North Inc.

IMAGINE — A MASTER PLAN FOR OUR CENTER CITY — OSHKOSH

Partnership between the City of Oshkosh, Oshkosh Area Community Foundation and the Oshkosh Chamber of Commerce to give a long-term vision and strategy for Oshkosh's center city. The goal is to construct what Oshkosh's city center will look like in 10 years and a plan to get there.



AMPLIFY OSHKOSH I.T. CONSORTIUM

- **6** Ideas Amplified Events held
- “WorkIT” Big Event
 - *260 Attendees*
- **750** People Reached
- Over **\$190,000** raised in business support to advance the effort
- **100** Meetings Conducted
 - Amplify Consortium
 - Skills & Talent Committee
 - Events & Marketing Committee
 - Fundraising Committee

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Oshkosh

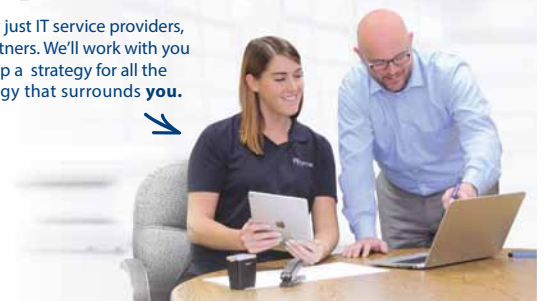


If your property is currently listed with a real estate broker, please disregard. It is not our intention to solicit the offerings of other real estate brokers. We are happy to work with them and cooperate fully.

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TALENT & EDUCATION

The number one economic development challenge is recruiting and developing skilled and ready talent. The Oshkosh Chamber creates talent and educational initiatives to develop a human resource pipeline.

YOUTH APPRENTICESHIP

11 students completed youth apprenticeships

11 students graduated from summer Certified Nursing Associate program, sponsored by Downtown Rotary, Oshkosh Chamber and OASD



TEAM WORK

EDUCATION COLLABORATION

- Speaker Series
- Career Focus Tours
- Work Related Experiences

INNOVATION CONFERENCE

Oshkosh Chamber coordinates juniors from Oshkosh West, Oshkosh North, and Lourdes participate in Innovation Conference, sponsored by Bemis Company, Oshkosh Corporation, Fox Valley Technical College, and UW-Oshkosh



PROJECT G.R.I.L.L.

(Growing Readiness in Learning and Leading)

Oshkosh Chamber facilitated an educational partnership between Oshkosh Corporation and Oshkosh North High School that provided students with skills such as design, budgeting, welding, assembly and marketing by building a grill



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Mike Dempsey



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8th GRADE CAREER FAIR

732 Oshkosh students engaged in career exploration at city-wide Career Fair



CAREER PATHWAY DAYS

Over **730** Oshkosh students participated in **40** career tours of local companies and programs.

MANUFACTURING MONTH



All 8th grade students in manufacturing/engineering classes tour manufacturing facilities in Oshkosh. Nearly 60 high school students participated in Manufacturing Day event including FVTC tour, career panel and manufacturing tour

PARTNERS AT LEARNING

Oshkosh Chamber of Commerce program designed to connect the needs and goals of local schools with the resources and talents of businesses and community organizations



INTERVIEWATHON

Juniors in personal finance participate in real-time interviews set up by the Oshkosh Chamber



LEADERSHIP OSHKOSH

- **34** Graduates
- **910** Total Graduates
- **27** Years of Leadership Oshkosh

YOUTH LEADERSHIP OSHKOSH

24 High school juniors engaged in Youth Leadership Oshkosh

TALENT DEVELOPMENT

- Next Generation Workforce Forum
 - Forum brought together businesses and education professionals to discuss the talent pipeline
 - Keynote Speaker: Managing the Talent Pipeline: A New Approach to Closing, Jason Tyszko - US Chamber of Commerce Foundation



- Oshkosh Chamber was 1 of 30 communities to be selected for the Talent Pipeline Management Academy



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BUSINESS SERVICES



MEMBER SNAPSHOT

Total Member Investors
985

Total New Members
90

Employees Represented
30,572

MEMBER SERVICES

54 training and educational seminars were hosted with **600** attendees

- Sales Club
- Training Seminars/Workshops
- Social Hub
- Breakfast Briefings
- Project Management Series

MARKETING



2353 Likes



2817 Followers



150 Company Page Members
793 Group Members



75th most friendly social media Chamber



PROPEL YOUNG PROFESSIONALS

- 175 Members**
- 37 events**
 - Leadership Breakfasts
 - Social Mixers
 - Volunteering
 - Educational Seminars
 - Business Tours
- YPWeek 2016** -YPWeek is a week-long platform for discovery, adventure and meaningful conversations about the issues that matter among young professionals in Wisconsin
 - 7 events in 7 days in Oshkosh*

PUBLICATIONS

- Quarterly Magazine:** NewsWave
- Email:** Member Matters
 - Monday Morning Memo
 - Propel ENews
- Annual Publications:**
 - Profiles of Oshkosh
 - Business Directory

MUZA METAL PRODUCTS

606 E. Murdock Oshkosh, WI

920-236-3535



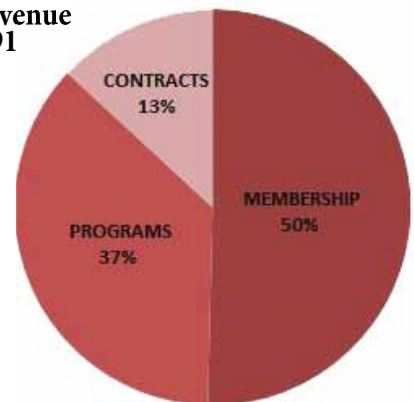
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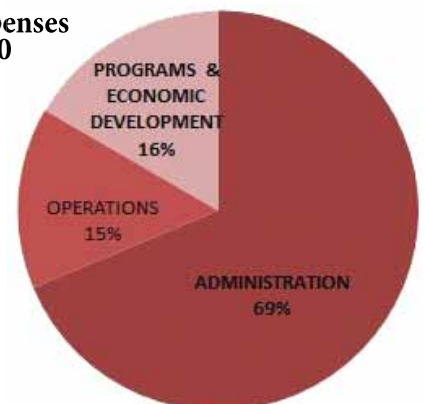
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Just Think!

2015-2016 Revenue
\$1,045,391



2015-2016 Expenses
\$1,036,750



NETWORKING

Held **69** networking events that attracted **4,468** people

- Business After Hours
- A.M. Oshkosh
- Economic Outlook Breakfast
- Annual Meeting
- Business Expo
- Ideas Amplified
- Bank First National - Oshkosh Chamber Golf Outing
- Propel Young Professionals

NATIONALLY RECOGNIZED

The US Chamber of Commerce recognizes the Oshkosh Chamber of Commerce as a 5-star Accredited Chamber. This makes us one of the leading chambers in the nation



ASSOCIATION PROGRAMS

Phone Services - *NTD*

Cellular Devices - *Cellcom*

Payroll - *CliftonLarsonAllen*

Employee Benefits - *Benefit Advantage*

Premium Only Plan
Flexible Spending Account
Health Reimbursement Administration
State Continuation
COBRA Administration

Natural Gas - *Constellation*

Prescription Drug Card - *BidRx*

Business Insurance - *Auto-Owners*
Auto & Property casualty

Office Supplies - *Rhyme*

Freight Shipping - *GTS*

Online Healthcare - *Healthvisits*

Identity Theft - *Lifelock*

Mobile App Service - *Localymx*



COMMUNITY EVENTS

- Waterfest
- Live at Lunch
- Holiday Parade



SCORE COUNSELING SESSIONS

160 Client Sessions

294 Jobs Created in Region

798 Total Chapter Services
(mentoring sessions + workshop attendees)

13 counselors located in Oshkosh

Skill areas include finance, accounting, legal, IT, retail, HR, marketing, social media, engineering, operations management, supply chain, nonprofit and real estate

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ADVOCACY



GOVERNMENTAL AFFAIRS

This committee meets each month with local officials and representatives to address and inform members of issues at all levels government



VOTER EDUCATION

- Candidate Forums and Questionnaires
- Annual Score Card of Legislators' voting record
- Annual Voter's Guide
- How to Run for Public Office Workshop

WASHINGTON D.C. FLY-IN

Annual meeting with Wisconsin delegation to discuss issues of importance

Senator Ron Johnson was presented the US Chamber Spirit of Enterprise award



LEGISLATIVE DIALOGUE

Event serves as a forum for members of the chamber and community leaders in business, government and education to review our annual Legislative and Public Policy Agenda

BUSINESS DAY IN MADISON

Oshkosh Chamber sponsors Business Day in Madison, an opportunity for businesses to meet and discuss business issues of importance with state representatives

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Present this to Customer Service or VF Outlet for a FREE Coupon Book with over \$300 in savings

Shop in name brand stores like:



BUSINESS LEGISLATIVE WORK

Oshkosh Chamber works with:

- US Chamber of Commerce
- Wisconsin Manufacturers & Commerce
- Wisconsin Economic Development Association

to advance a pro-business and jobs agenda



KEEPING YOU INFORMED

- Economic Outlook Breakfast
- Legislative Forums
- Seminars & Workshops
- "Taking Care of Business" radio show on WOSH

NORTHEAST WISCONSIN CHAMBERS COALITION (NEWCC)

- Oshkosh Chamber
 - Fond du Lac Chamber
 - Fox Cities Chamber
 - Green Bay Chamber
- =NEWCC**

Represents more than **6,500** member businesses

More than **250,000** employees represented regional voice in Madison

Each year, NEWCC develops a **legislative agenda** that is presented to the region's state legislators

RECOGNITION CONTRIBUTION

1. **Alberta Kimball Community Service Award**
The Rotary Clubs of Oshkosh
2. **Horizon Award**
WOSH
3. **Lynne Webster Leadership Award**
Tom Belter
4. **Stephen Mosling Commitment to Education**
Oshkosh Corporation
5. **Ambassador of the Year**
Devon Hudak
6. **Propel Young Professional of the Year**
Devon Hudak
7. **Partners at Learning of the Year**
Evergreen Retirement Community & Perry Tipler Middle School
8. **Enterprise of the Year**
Mercy Medical Center
9. **Small Business of the Year**
Shea Electric & Communications



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January 20-22, 2017

Friday 3pm-8pm ♦ Saturday 10am-5pm ♦ Sunday 9am-3pm

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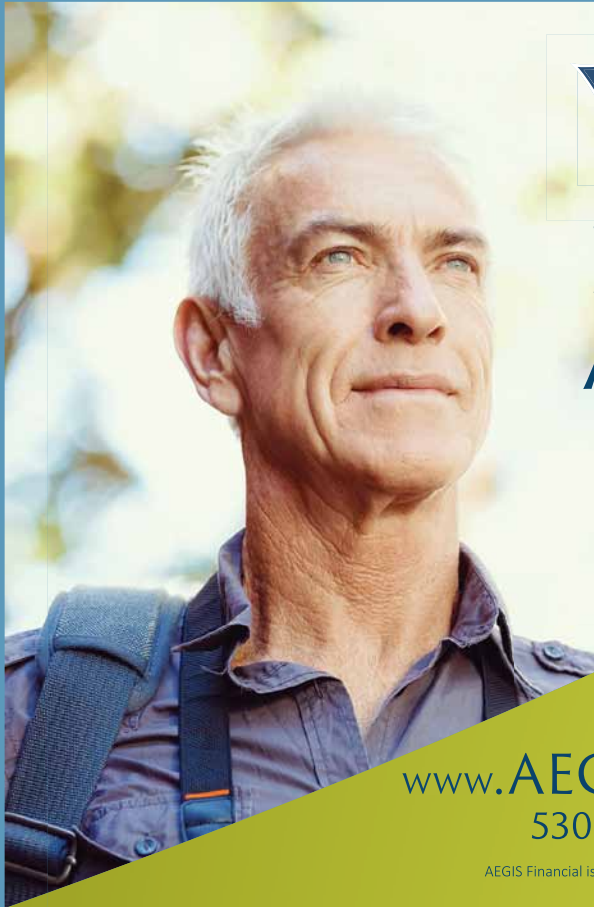
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OSHKOSH CHAMBER OF COMMERCE
 ADVOCACY COMMUNITY DEVELOPMENT LEADERSHIP

2015 - 2016 Annual Report



2016-2017 Board Members

Javad Ahmad - Oracular IS, LLC
 Bob Albright - R.J. Albright Inc.
 John Anderson - InSight Eye Care, LLC
 Jeffrey Bard - Aurora Medical Center
 Brad Baumann - CliftonLarsonAllen LLP
 Tom Belter - National Exchange Bank and Trust
 Tom Blaze - Oshkosh Community YMCA
 Nicole Brayton - Brayton Bed & Breakfast
 Steven Davis - Ardy & Ed's Drive-In, Inc.
 Hallie Detjen - Impromed, LLC
 Jon Doemel - ZaRonis
 Connie Drexler - Westside Association
 Mike Floyd - Continental Girbau, Inc
 Stephen Ford Sr. - Lapham-Hickey Steel
 Kimberly Gordon - Dream by Thimke Jewelers
 Paul Greeninger - Oshkosh Safety Council
 Ed Haedt - Bemis Healthcare Packaging
 Devon Hudak - Propel Oshkosh
 Phil Janes - Oshkosh Marine Supply Co.
 Wilson Jones - Oshkosh Corporation
 Andrew Leavitt - University of Wisconsin Oshkosh
 Joe LeRoy - Stannard Dry Cleaners and Launderers
 Dennis Lewandowski - A.P. Nonweiler Co.
 Robert Mathers - von Briesen & Roper, s.c.
 Grant Schwab - FirstWeber Group
 J. Scott Sitter - Choice Bank
 John Supple - Fox River Brewing Co. & Taproom
 Mahesh Tampi - Oshkosh Corporation, Leadership Oshkosh
 Vicki Updike - Bergstrom Automotive
 Bruce Valk - Silver Star Brands
 Brian Wierzbinski - Experimental Aircraft Association Inc.
 Joan Woldt - Bank First National
 Bill Wyman - Oshkosh Area Community Foundation
 Wayne Youngwirth - Youngwirth Associates, LLC

Thank you to our retiring Board members for your efforts to growing the Oshkosh Chamber and their commitment to the community.

- **Ken Arneson - Evergreen Retirement Community**
- **John Daggett - Oshkosh Corporation**
- **Brad Hunter - Northside Chiropractic Center**
- **Julie Kons - Leadership Oshkosh**
- **Sandy Martin - Green 3**
- **Mickey Noone**
- **David Seekings - 4imprint**
- **Paul Verbeten - Bemis Healthcare Packaging**

a.m.

oshkosh

JOIN US!

Inside scoop: Enjoy morning coffee and purposeful networking while learning how this company has grown leaps and bounds.

January 19: UW Oshkosh Lifelong Learning and Community Engagement

Lincoln Hall - 608 Algoma Boulevard



March 9: WG&R Furniture

1600 S Koeller St



OSHKOSH CHAMBER OF COMMERCE
 AMERICA'S COMMUNITY DEVELOPMENT LEADERSHIP

Welcome to Whoville

2016 Oshkosh Chamber Holiday Parade

Thank You Sponsors!

Santa's Helper



Elf Level:

Alro Steel Azura Memory Care of Oshkosh Bank First National

Beck's Meat Processing LLC Continental Girbau, Inc.

Glacier Dental Horicon Bank Landscape Solutions

Shea Electric & Communications, LLC Silver Star Brands, Inc.

Star Protection and Patrol The Outlet Shoppes at Oshkosh

Reindeer Level:

4imprint Barr Warehousing & Storage Blended Waxes

Cavanaugh Carriages Davis Child Care Center

Nova Counseling Services Rhyme SkipperBud's

Winnebago Home Builders Association

Snowman Level:

Choice Bank Cinder's Charcoal Grill- Main St. Cranky Pat's

Festival Foods Hydrite Chemical Co.

Marvel Manufacturing Co., Inc. Oshkosh West Side Association

Pepsi The Roxy



GAME SHOW MANIA

**Bring Your Business A-Game
to the 2017 Oshkosh Chamber**

Sponsored By: Rhyme

Thursday, January 26
Oshkosh Convention Center
2 N. Main Street - Oshkosh
10:00 a.m. - 7:00p.m.

Admission is \$5 or your business card until 4:30 p.m.

**At 4:30p.m. Business After Hours and “Taste of Oshkosh” will begin.
Admission is \$6 for Chamber members, and \$20 for non-members**

Event Seminars:

Time: 9:30 am - 10:30 am

**Topic: “Data Breach Session 1:
What Is Ransomware? How To Protect
Yourself Against An Attack”**

Presenter: Ernie Tucker, Rhyme

Time: 1:30 pm - 2:30 pm

**Topic: “Agility: How to Build Business
Resiliency and Agility as Competitive
Advantages”**

**Presenter: Tina Schuelke, Executive Director,
Change Management Communications Center LLC**

Time: 3:30 pm - 4:30 pm

**Topic: “Data Breach Session 2:
Awareness: Data Privacy & Security
for Businesses**

**Presenter: Frank Frassetto, Division Administrator,
Division of Trade and Consumer Protection**

The Experimental Aircraft Association received six awards, including two Gold Pinnacle Awards, from the International Festivals and Events Association (IFEA) on September 27 at its annual convention in Tucson, Arizona. The awards were given for EAA AirVenture Oshkosh 2016 promotional and merchandise work supporting EAA's annual fly-in convention

Heartland Business Systems, LLC has entered into an agreement to merge all assets of **Avastone Technologies, LLC**, including name, physical assets, resources and customers.

Shea Electric & Communications, LLC, welcomed two new Construction Wiremen to their team. Emilie Wiltzius and Grady Fink started with them and are both in the IBEW Local 577 out of Appleton.

SEEK Careers/Staffing was conferred a 2016 American Staffing Association Care Award honorable mention distinction. This national awards program recognizes outstanding corporate social responsibility (CSR) initiatives—business processes that produce an overall positive effect on society—among ASA member staffing firms, associate members (staffing industry suppliers), and regional councils and affiliated chapters.

Omni Glass & Paint, Inc. announced its commercial glass division will be part of an addition and expansion to the J.M. Storzer Athletic & Wellness Center on the Ripon College campus. They also announce its commercial glass division will be part of the new Courtyard by Marriott being built along Appleton's riverfront.

interGen Web Solutions, a web development firm founded in Oshkosh ten years ago has hired Connie Drexler as Development Director.

Dean Gruner, MD, president and CEO of **ThedaCare** since April 2008, announced his plans to retire. Dr. Gruner began in healthcare 40 years ago, has served this community for 33 years, and has served as President and CEO of ThedaCare since April 2008.

More than 95% of associates at **4imprint** give a great rating to the company's atmosphere, work, communication and rewards, earning the company a spot on the 2016 Great Place to Work® Best Medium Workplaces list. This marks the 9th consecutive year the promotional products retailer has been named among the best medium-sized workplaces in the United States.

KerberRose Wealth Management LLC, a financial services and retirement planning firm, announced that Collin Marshall has joined the Firm as a Wealth Management Consultant.

Endowment Wealth Management, Inc. is pleased to announce that Susan Michalewski has joined the firm as a Family Office Services Specialist.

Barenaked Ladies, the multi-platinum band that has sold more than 14 million albums and earned numerous awards and nominations, will kick off **EAA AirVenture Oshkosh 2017** on Monday, July 24, with the always-anticipated opening-night concert. Presented by Ford Motor Company, it's free to all attendees that day and starts after the afternoon air show.

Change Management Communications Center LLC announced organizational changes that will more closely align its corporate structure with their growth and service strategy. Hannah Jakubowski has joined Change Management Communications Center LLC as Operations Intern. In addition to Hannah Jakubowski, we welcome Steve Brunelli to Change Management Communications Center LLC as our first Sustainable Management Consultant. Danielle Cagney is promoted to Change Management Coach and Consultant.

Roberts, Ritschke & Tyczkowski, Ltd., Neenah, has hired Theresa M. Lasuer, CPA as a Senior Accountant.

The Rotary Clubs of Oshkosh are proud to present the Oshkosh Area Community Foundation with a \$20,000 donation from proceeds of Wisconsin's Best Rib Fest to kick off the campaign to rebuild Little Oshkosh.

Borsche Roofing Professionals Inc. was recently recognized by the Associated Builders and Contractors with the Safety Training and Evaluation Process (STEP) Award.

Nicolet Bankshares, Inc. and **First Menasha Bancshares, Inc.** jointly announced the execution of a definitive merger agreement, pursuant to which Nicolet will acquire First Menasha and its wholly owned banking subsidiary, The First National Bank- Fox Valley. The move will expand Nicolet's presence in the Fox Valley and open new markets in Neenah, Menasha, and Oshkosh.

Dr. Shaheda Govani, owner of **Govani Dental**, was one of three Wisconsin dentists inducted into the American College of Dentists (ACD) at its national meeting in Denver, Colo.

Randall D. Crocker, President and CEO of **von Briesen & Roper, s.c.**, announced that substantially all of the attorneys and staff from the Milwaukee law firm of Weiss Berzowski LLP will be joining von Briesen effective November 30, 2016.

Chamber Happenings

01. House of Flowers held their quarterly "Designer for a Day" workshop for Propel Members. Those that attend were able to get their hands dirty creating their own unique flower or plant design with the help from House of Flowers Designers.

02. Goodwill of North Central Wisconsin had a ribbon cutting in honor of opening a second retail location in Oshkosh. This marks their 27th retail space in the region.

03. The Oshkosh Chamber hosted a Economic & Business Development Update Breakfast in October. The guest speaker was John Bergstrom, Chairman & CEO of Bergstrom Automotive.

04. Leadership Oshkosh members and other volunteers dressed up as Santa's reindeer during the Oshkosh Chamber of Commerce Holiday Parade in November. Over 70 entries were part of this year's holiday celebration.

05. Dr. Timothy T. Ryan, DDS celebrated the newest addition to his practice with a ribbon cutting from the Oshkosh Chamber and Ambassadors.

06. Amplify Oshkosh hosted their second annual large event, InnovateIT with keynote speaker, John McElligott, CEO of York Exponential. The event also consisted of burst sessions showcasing regional innovations, networking opportunities, and crowdsourcing for solutions to community problems.

07. Thanks to Cold Call Coach, LLC for offering a free introductory session to our members. What a better way to start the morning than learning new approaches to cold calling.

08. 8th graders from Merrill Middle School hit the floors of AP Nonweiler and learned about all the different ways coatings can be applied to machines, stealth bombers and more. This event was during Manufacturing Month.

09. The Oshkosh Chamber hosted the I-41 corridor site selector tour with Fond du Lac County Economic Development Corporation, Fox Cities Regional Partnership, Greater Green Bay Chamber, and Greater Oshkosh Economic Development Corporation. Tours were held throughout the region, including Fox Valley Technical College (pictured).

10. LaSures hosted our monthly Business After Hours in October following our annual Operation Thank You event throughout the day.

11. Oshkosh citywide career exploration fair is attended by 750 8th grade students with over 55 exhibitor booths showcasing area careers, colleges, camps and high school courses.

12. The Oshkosh Chamber and Ambassadors helped Valley Christian School celebrate their new weight room facility with a ribbon cutting.





05



06



07



08



09



10



11



12

New Members

2impress

Promotional Products
542 W. 9th Ave., Oshkosh
Phone: (920) 230-6936
Contact: Kandi Slominski



Alro Steel Corporation

Industrial Supplies
43 E. 10th Ave., Oshkosh
Phone: (920) 231-7200
Contact: Judi Williams



American Family Insurance Patrick Huck Agency

Insurance
420 S. Koeller St. Ste. 212, Oshkosh
Phone: (920) 233-3100
Contact: Patrick Huck



Cartridge World Oshkosh

Toner & Ink Cartridges -
Refilled & Remanufactured
1171 S. Washburn St., Oshkosh
Phone: (920) 230-1522
Contact: Austin Formiller



The Cellar

Breweries/Distilleries
1921 S. Washburn St., Oshkosh
Phone: (920) 517-1601
Contact: David Koepke



Cypress Homes, Inc.

Home Builders
1230 W. College Ave. Ste. D,
Appleton
Phone: (920) 734-2324
Contact: Greg Drusch



Dan Kelly Plumbing LLC

Plumbing Contractors
Phone: (920) 479-6408
Contact: Dan Kelly



InterGen Web Solutions

Website Design & Development
P.O. Box 2383, Oshkosh
Phone: (920) 379-9802
Contact: Connie Drexler



Investors Community Bank

Financial Institutions
5643 Waterford Ln., Appleton
Phone: (920) 739-2660
Contact: Will Deppiess



Just Thinking LLC

Business Consultants
1415 Ridgeway Dr., Neenah
Phone: (920) 309-0088
Contact: Laura Lenhart



Locate Staffing, Inc.

Employment Agencies
683 N. Main St., Oshkosh
Phone: (920) 267-8666
Contact: Kyle Halida



New York Life Insurance Company

Insurance
135 S. 84th St. Ste. 201, Milwaukee
Phone: (920) 216-7127
Contact: Derrick Hable



Salvation Army Oshkosh

Human Service Organizations
417 Algoma Blvd., Oshkosh
Phone: (920) 232-7660
Contact: Don Hazdert



Selective Shows LLC

Event Planning
2080 W. 9th Ave. #208, Oshkosh
Phone: (920) 966-9199
Contact: Jeanna Tondryk



Speed Investments LLC

Collection Agencies
130 State St. #1623, Oshkosh
Phone: (920) 292-3199
Contact: Matt Mikkelsen

Task in a Flash

Delivery Services
404 N. Main St. #503, Oshkosh
Phone: (920) 203-9313
Contact: Jennifer Hatcher



uBreakiFix

1010 S. Koeller Street, Oshkosh
Phone: (920) 376-0188
Contact: Tim Ven Haus



West Corporation

Business Consultants
100 W. College Ave. Fl 3, Appleton
Phone: (855) 407-3947
Contact: Steve Heise



**Know a business that is not an
Oshkosh Chamber of Commerce
Member?**

Gives us a referral. Send information to:

Robin Jennings, robin@oshkoshchamber.com or
(920) 303-2265 ext. 15

Breakfast Briefings

Hosted at: the offices of von Briesen & Roper, s.c.
2905 Universal Street, Suite 2, Oshkosh
Program is presented by Jim Macy and Bill Bracken

"Employment Concerns Relating to Security, Technology and Social Media in the Workplace"

Thursday, January 12

With the ever changing world of technology and media, does your company use best practices for addressing these issues in the employment setting? This seminar will assist you with the latest updates regarding effective use of technology policies, law updates and social media issues.

"Effective Evaluations, Discipline and Severance"

Thursday, February 16

"So Just What Do I Have to Do to Get Fired From This Job?" Disciplining and terminating employees is often not on the list of what you signed up for as a supervisor. The Chamber brings back this very popular workshop to help your company work through these situations legally, fairly and with dignity for all involved. Attendance is limited so consider registering early for this program.

"The Inter-Relationship Between Protected Employment Categories and Employee"

Thursday, March 23

"You Can't Teach an Old Dog New Tricks." Well, under the law you can - and you should - to prevent spending a lot of money defending an age discrimination case. Wisconsin has one of the longest lists of protected employment categories. This program will help companies make solid business decisions, void of discrimination, with a look at case law trends.

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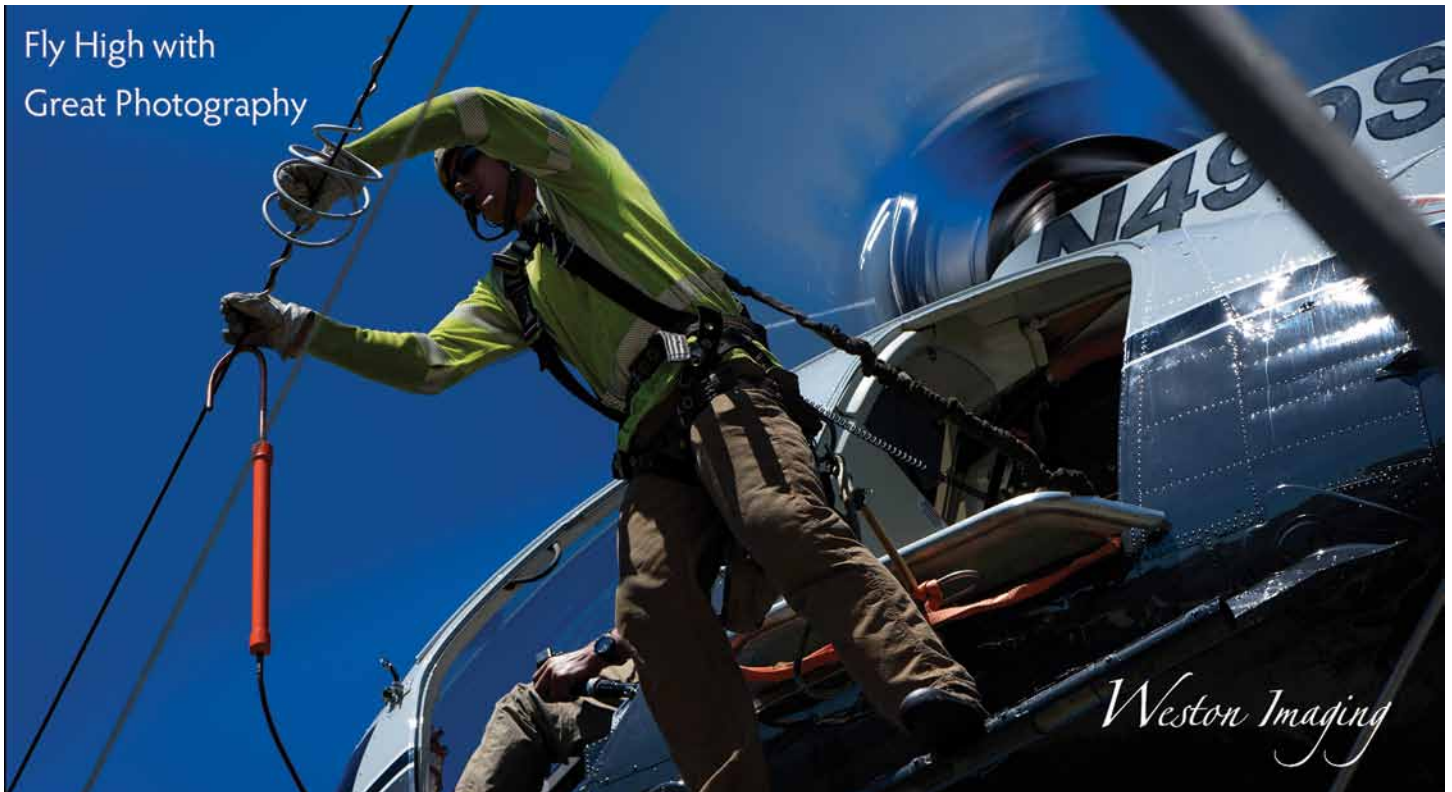
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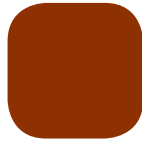
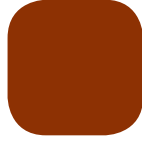
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The Premier Group of Oshkosh, Inc.

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Dick Campbell
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Barr, Inc.
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Fox Valley Plastic Surgery
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Oshkosh Area Humane Society
Serv-Ice
Sonex Aircraft, LLC

15 Years

ThedaCare Physicians Oshkosh
Bahr's Kettle Korner
NewView Technologies, Inc.
The Outlet Shoppes at Oshkosh
Affinity Visiting Nurses
David K. Sparr & Associates, S.C.
UniFirst Corporation

10 Years

JBT Service, Inc.
OptiVision
Blimpie America's Sub Shop
K and C Pest Control
Labrie Parts Corp.
Witzke Electric, Inc.
Gauthier Chiropractic & Wellness Center
W.C. Russell Moccasin Co.
Sadoff Iron & Metal Co. - Oshkosh

5 Years

Aerotek
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Brooks Brothers
La Quinta Inn
Michael Hert
The Uniform Outlet
Bergstrom Volkswagen
Building Envelope Solutions, LLC
Floor Quest
N.E.W. Pawsibilities, Inc.
SM Advisors
Wisconsin Land Surveying, Inc.
BEST WESTERN PREMIER Waterfront Hotel
& Convention Center
Copperleaf Boutique Hotel & Spa
Dressbarn
Ground Round at River's Edge
Kwik Trip #882
Wisconsin Manufacturing Extension Partnership

01. Oshkosh Area School District alternative education high school students participate in career exploration tours to Affinity Healthcare, Oshkosh Door and Bergstrom Auto.

02. Oshkosh Corporation participates in citywide 8th grade career exploration showcase highlighting careers in manufacturing and engineering.

03. 8th grade Oshkosh Area School District students enrolled in engineering classes visit Jay Manufacturing, Muza Metals, Oshkosh Door, Lapham Hickey, AP Nonweiler and Generac as part of Manufacturing Month in October.

04. 24 Youth Leadership Oshkosh students climb the wall as part of their teambuilding exercises. Students participate monthly in programs to build their knowledge of the community and leadership.

05. 8th grade students learn about FVTC culinary programs at citywide career fair. FVTC and UWO showcased programs of study available to students after high school graduation.

06. Oshkosh area high school students celebrate Manufacturing Day by visiting Advanced Manufacturing Center at FVTC, playing a Jeopardy game on manufacturing, touring the facility of Jay Manufacturing and taking photos in front of an Oshkosh Defense vehicle.

07. Leadership Oshkosh participants started off the program year with teambuilding. Leadership Oshkosh is designed to bring together a diverse group of individuals who are interested in making a difference in Oshkosh.

08. Students learn first-hand about auto and transportation careers from FVTC at career exploration fair.

09. High school students at Oshkosh North Communities program learn about careers and programs available at UWO and health careers at FVTC (pictured).

10. Students in health career classes from North and West high schools learned about health careers at Aurora and programs from FVTC educators.

11. The citywide career showcase included high school programs in career exploration areas.

12. Marc Busco, Oshkosh Chamber Education and Talent Development Coordinator, joined the team and facilitated soft skills training with students in all of the Oshkosh middle schools.

13. Interviewthons at North and West high schools offered students opportunities to interview for paid and volunteer jobs.

14. Oshkosh citywide career exploration fair is attended by 750 8th grade students with over 55 exhibitor booths showcasing area careers, colleges, camps and high school courses.

15. As part of Manufacturing Moth, five middle school manufacturing essay winners were recognized by the Rotary along with their parents, manufacturers, and teachers.

Talent & Education





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Technology is at the core of our company. Metrology360 is our fully customizable gage database and is our most critical tool to help drive your team to success. This tool allows us to deliver industry-leading, 3-5 day turnaround time and eliminate administrative tasks often associated with quality. Fox Valley Metrology also offers the ultimate convenience with our on-site calibration.

www.FoxValleyMetrology.com



The Outlet Shoppes at Oshkosh serves the Fox Valley Region. Tourist stop here as they travel the I-41 Corridor between Milwaukee and Greenbay.

The Outlet Shoppes at Oshkosh, is a 43 store center that features some of the most sought after names in the industry like Nike, Under Armour, Coach, Gap, Old Navy, Eddie Bauer, Bath & Body, Polo Ralph Lauren, and more.

Our newest additions include The North Face and Columbia Sportswear. Johnny Rockets, classic, all-American experience is the perfect venue to add lunch to your shopping experience.

www.theoutletshoppesatoshkosh.com



BankFirst NATIONAL

Over 120 years ago, with an investment of \$50,000, Bank First National was founded.

Since then, Bank First has expanded into five different counties, and serves many great communities throughout Northeastern Wisconsin. In February 2011, Bank First opened their first Oshkosh location in City Center. Due to rapid growth in new customer relationships, we are looking to build a larger facility in the near future to continue to grow and better serve the needs of our customers.

Bank First is proud to be a full service community bank dedicated to quality customer care. We strive to build lifelong relationships and a deep mutual trust with all our customers. Whether you're looking for a personal loan or business solution, Bank First can respond with the flexibility and responsiveness you need.

We strive to be an advocate for the communities in which we live and work. In 2015, Bank First employees contributed over 6,800 hours of volunteer time, averaging more than 40 hours per employee. Bank First employees serve on numerous committees and boards in the community.

Our Promise: "We are a relationship-based community bank focused on providing innovative products and services that are value driven."

www.bankfirstnational.com





Since our modest beginnings in 1947, Sadoff Iron & Metal Company has grown to be a major factor in the Midwest's industrial growth. In that year, E.H. Rudoy set a course of diversity and expansion that propelled our company on a path of continued growth. Over the past two decades, under the leadership of Sheldon Lasky, Sadoff Iron & Metal Company has continued Mr. Rudoy's vision. Today, Sadoff Iron & Metal Company is a diverse family of businesses servicing the manufacturing, commercial and metal industries.

With nine locations, we currently employ over 230 hard working, dedicated individuals. People committed to providing the best in quality products, while maintaining the highest level of service. We do this with a commitment to protecting our environment, and the health and safety of our employees.

Today our company continues its vision under the third generation leadership of Mr. Rudoy's family who all live in the Oshkosh community. All three of his grandsons; Mark, Jason and Bradford Lasky are leading the business and are continuing the legacy of environmental leadership, competitive prices, superior service and quality products.

With a world presence and recognition, our mission is simple. Quality products, backed by prompt professional service, manufactured and delivered in an

environmentally safe manner. We do this today as we have for over sixty nine years. A tradition passed down through the generations of our family.

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- Nonferrous Products
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At Sadoff Iron & Metal we value our reputation. We treat our suppliers of metals and electronics fairly and teach them ways to make more money from the recycling of their materials. We operate with transparency and integrity and we care for our employees and community by investing in both. This is what Makes us The Preferred Choice for recycling electronics and scrap metals.

On our supply side we are looking for residents, commercial companies and manufacturers that have needs for recycling electronics and scrap metals. From weekend warriors doing home projects or clean ups, Aluminum can collectors, Construction and Demolition, plumbing, electrical, HVAC and siding contractors to small machine shops and large scale manufacturing operations we have a solution that puts more money in your pockets from the responsible recycling your materials.

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Our Vision at Run Away Shoes is to be the leading shoe fitters in the Fox Valley.

Our Goal is to help runners, walkers, cross-fitters, boot campers, and all active individuals of diverse abilities and skill levels enjoy the incredible benefits of an active lifestyle. We believe this starts with the foundation – a great pair of shoes! We also have a passion to help people who are managing pain that have been limiting their active lifestyle. We believe the right pair of shoes can help give a proper foundation in the healing process.

We provide a friendly environment, superior customer assistance, and expert product knowledge in footwear. We are problem solvers, passionate about finding solutions for your footwear needs!

We specialize in custom shoe fittings. This means we take time with each customer who comes through the door to assess their gait, ask questions about any current pain or injury history and take into account what they will be using the shoes for. Our staff is trained to take what they learn from the assessment and match the needs of the customers with options of the best pairs of shoes for them.

We do not just service runners, but service individuals dealing with hip, knee, foot and back pain, cross training enthusiasts and recreational walkers.

www.runawayshoes.net

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"I work in the community that I grew up in, so I'm taking care of patients that I've known my entire life."

Jodi Stamper, RN

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